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Arguments weak in ethos create a sense of distrust from the audience which, in turn, affects their ability to follow the reason or order of the speech (logos). This also generates a negative emotional reaction (pathos). Arguments weak in emotion are boring and call the credibility of the speaker into question (ethos).

Basic Rhetoric and Writing Strategy

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A skilled author consciously builds these elements into the argument in ways that will most effectively persuade in the particular case. A weakness of much student writing is that they engage one appeal too heavily and ignore the others. Writers might focus heavily on logos appeals and leave pathos and ethos to chance.

INTRODUCTION TO ARGUMENT AND RHETORIC

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Part Two, Writing an Argument Part Two, which has absorbed the material on writing arguments from the seventh edition s Chapter 3, places increased attention on the writing process. Part Two introduces the

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Writing an Argument. The purpose of argument writing is to present a position and to have an audience adopt or at least seriously consider your argument. The Writer: Perhaps more than any other kind of writing, argument writing demands a serious commitment from the writer.

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